

Top 30 U.S. Wine Company List

2008

2003

Wine Company Annual U.S. Case Sales

1. E&J Gallo Winery	67,000,000
2. The Wine Group	56,000,000
3. Constellation Brands	46,000,000
4. Bronco Wine Company	20,000,000
5. Foster's Wine Estates	18,000,000
6. Trinchero Family Estates	12,000,000
7. Ste. Michelle Wine Estates	6,000,000
8. Diageo Chateau & Estate Wines	5,700,000
9. Jackson Family Wines	5,000,000
10. Brown-Forman Wines	4,500,000
11. Delicato Family Vineyards	2,500,000
12. F. Korb & Bros.	2,500,000
13. Ascentia Wine Estates	2,000,000
14. Don Sebastiani & Sons	1,750,000
15. C. Mondavi & Sons	1,200,000
16. J. Lohr Vineyards & Wines	1,000,000
17. The Coppola Companies	900,000
18. Bogle Vineyards	850,000
19. Rodney Strong	800,000
20. The Hess Collection	650,000
21. Precept Brands	600,000
22. Purple Wine Company	515,000
23. Ironstone Vineyards	500,000
24. Foley Wine Group	500,000
25. San Antonio Winery	500,000
26. Castle Rock Winery	450,000
27. Adler Fels Winery	450,000
28. Domaine Chandon	440,000
29. Hahn Family Wines	400,000
30. Rutherford Wine Company	380,000

Wine Company (purchased by)

1. E&J Gallo Winery
2. Constellation Brands
3. The Wine Group
4. Beringer Blass Wine Estates (Foster's Wine Estates)
5. Bronco Wine Company
6. Robert Mondavi Winery (Constellation Brands)
7. Trinchero Family Estates
8. Brown-Forman Wines
9. Kendall-Jackson
10. Diageo Chateau & Estate Wines
11. Stimson Lane / Ste. Michelle Wine Estates
12. Allied Domecq (Beam Wine Estates/Constellation)
13. Delicato Family Vineyards
14. Golden State Vintners (The Wine Group)
15. Phillips-Hogue (Constellation Brands, 2004)
16. C. Mondavi & Sons
17. Peak Wines (Beam Wine Estates)
18. Ironstone Vineyards
19. J. Lohr Vineyards & Wines
20. Chalone Group (Diageo Chateau & Estate Wines)
21. Don Sebastiani & Sons
22. Bogle Vineyards
23. Rodney Strong Vineyards
24. Barefoot Cellars (E&J Gallo)
25. San Antonio Winery
26. The Hess Collection
27. Round Hill / Rutherford Wine Company
28. Domaine Chandon
29. Wente Vineyards
30. Bonny Doon Vineyard

SOURCE: COMPANY INFORMATION AND WBM ESTIMATES.

Annual U.S. case sales numbers do not include bulk wine (wine processed by the company but sold under another company's brand).

Two large bulk producers were omitted because they don't produce wine under their own brands: Giumarra Vineyards (one of California's largest table grape growers) and Vie Del, the second-largest player in the grape concentrate business.

The rankings include annual U.S. case sales numbers for wine sourced from other countries but sold in the U.S. under a U.S. wine company. We estimate, for example, that E&J Gallo may annually produce 65 million cases in the U.S. but import somewhere in the vicinity of 10 million cases from Italy, Australia and France.